Domain Name Marketplace



ICANN

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Domain name basics

- Registries operate TLD (.com, .org, .pt)
- Registrars obtain domain names from Registries, make them available
- Registrants
- Users





ICANN's role in the market

- ICANN has agreements with registries, registrars
- Introduction of competition
- Addition of new TLDs
- Accreditation of registrars
- Contractual compliance
- Transfers, domain name disputes, coordination





- 240,000 domain names
- .com, .net, .org, plus ccTLDs such as .pt
- Domain names cost \$75 per year
- Only 1 registrar Network Solutions
- No Google (not until 1998)





- Slow Internet connections
- Increasing amount of information online, but tools for accessing information limited
- Early stages of adoption among business and users





Yahoo! in 1996



Yellow Pages - People Search - City Maps -- News Headlines - Stock Quotes - Sports Scores

- <u>Arts</u> - <u>Humanities</u>, <u>Photography</u>, <u>Architecture</u>, ...
- Business and Economy [Xtra!] - Directory, Investments, Classifieds, ...
- <u>Computers and Internet [Xtra!]</u> - Internet, WWW, Software, Multimedia, ...
- Education - Universities, K-12, Courses, ...
- Entertainment [Xtra!] - TV, Movies, Music, Magazines, ...
- <u>Government</u> - <u>Politics</u> [Xtra!], Agencies, Law, Military, ...
- Health [Xtra!] - Medicine, Drugs, Diseases, Fitness, ...
- <u>News [Xtra!]</u> - <u>World [Xtra!]</u>, <u>Daily</u>, <u>Current Events</u>, ...
- <u>Recreation and Sports [Xtra!]</u> - Sports, Games, Travel, Autos, Outdoors, ...
- <u>Reference</u> - Libraries, Dictionaries, Phone Numbers, ...
- <u>Regional</u> - <u>Countries</u>, <u>Regions</u>, <u>U.S. States</u>, ...
- <u>Science</u> - <u>CS</u>, <u>Biology</u>, <u>Astronomy</u>, <u>Engineering</u>, ...
- Social Science - Anthropology, Sociology, Economics, ...
- Society and Culture - People, Environment, Religion, ...





Growth of domain names

- January 1993 21,000
- January 1996 240,000
- January 1999 4.0 million
- January 2001 27.9 million
- January 2004 35.3 million
- Nov 2006 112 million +
- March 2007 128 million +





The Internet today

- 128 million + domain names
- 16 gTLDs plus ccTLDs = more choice for registrants
- .aero, .asia, .biz, .cat, .coop, .info, .jobs, .mobi, .museum, .name, .pro, .tel, .travel
- 860+ registrars
- Domain names available for as low as \$1 (most in the range of \$5–15 per year)

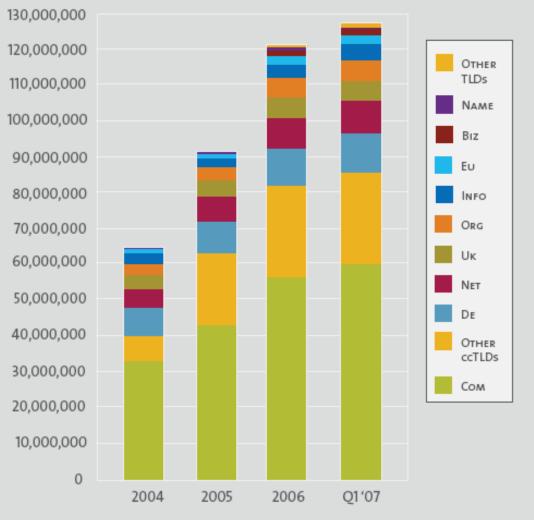




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Snapshot of the domain name marketplace

More than **128 million** domain names registered globally today



Source: VeriSign Domain Name Industry Brief, June 2007



- Immense amount of data available
- Movies, live video, music, news, blogs
- More content available and options for users
- Internet now considered a critical infrastructure and vital commercial, cultural and educational medium





Yahoo! March 2007



Lisboa



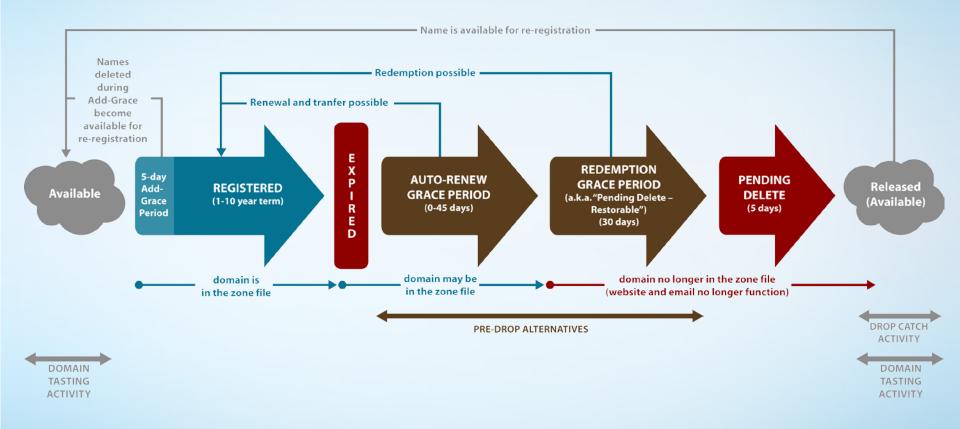








Life-Cycle of a typical gTLD domain name







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Reserve Met for Most Auctions!

Domain News

20/03/2007: The Sky's the Limit? Not Anymore... more

26/02/2007: Domain Scams and How to Avoid Them D more

07/02/2007: .CO.UK Comes Out to Play more

Newsletter

Monthly domain news and advice!

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Domain names sales

- Diamond.com \$7.5 million
- Vodka.com \$3 million
- Nav.no \$717,900
- Chat.de \$470,848
- Other examples across all price ranges
- Many domains sell in \$100–500 range

