EXHIBIT 1

1	SUPERIOR COURT OF THE STATE OF CALIFORNIA
2	COUNTY OF LOS ANGELES, CENTRAL DISTRICT
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5	DOTCONNECTAFRICA TRUST,)
)
6	Plaintiff,)
-)
7	vs.)No. BC607494
ŕ)
8	INTERNET CORPORATION FOR)
	ASSIGNED NAMES AND NUMBERS)
9	and DOES 1 through 50,
	inclusive,
10)
	Defendants.)
11)
12	<i>,</i>
13	***CONTAINS HIGHLY CONFIDENTIAL
14	ATTORNEYS' EYES ONLY SECTION***
15	
16	VIDEOTAPED DEPOSITION OF PERSON MOST QUALIFIED OF
17	DOTCONNECTAFRICA TRUST
18	SOPHIA BEKELE ESHETE
19	Los Angeles, California
20	Thursday, December 1, 2016
21	Volume I
22	Reported by:
	Melissa M. Villagran, RPR, CLR
23	CSR No. 12543
24	Job No. 2479429
25	PAGES 1 - 290
	Page 1

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13		
14		
15	Videotaped deposition	n of PERSON MOST QUALIFIED OF
16	DOTCONNECTAFRICA TRUST, SOP	HIA BEKELE ESHETE, Volume I,
17	taken on behalf of Defendan	ts, at 555 Flower Street, Los
18	Angeles, California, beginning at 9:42 and ending at	
19	4:47 p.m. on Thursday, December 1, 2016, before Melissa	
20	M. Villagran, RPR, CLR, Certified Shorthand Reporter	
21	No. 12543.	
22		
23		
24		
25		
		Page 2

1 when he was when Mr. Mwencha said "the private	1 take. We're going to have a full day so
2 sector," what did that mean?	2 MR. BROWN: Sure.
3 A Honestly, I cannot interpret this letter.	3 MR. LE VEE: you tell me.
4 The whole thing is a bit ambiguous. I always had	4 Let's go off the record. Sorry.
5 trouble AUC understanding ICANN process. Whatever 12:10:51	5 THE VIDEOGRAPHER: We are off the record at 12:12:52
6 communication or letter that comes out of their	6 12:12 p.m.
7 office, it's influenced by various peoples' input	7 (Whereupon, at the hour of 12:12
8 into it, so I cannot respond.	8 p.m., a luncheon recess was taken,
9 And if you see my response to this letter,	9 the deposition to be resumed at 1:15
10 it's pretty much to the effect that. 12:11:10	10 p.m.)
11 Q Okay. We're going to come to that.	11
12 A Yes.	12
13 Q We're going to probably take a lunch break in	13
14 a minute.	14
15 A Okay. 12:11:17	15
16 Q But I I just wanted to be clear that, when	16
17 you received Exhibit 44, you were fully convinced	17
18 that Exhibit 43, the endorsement that you had	18
19 received the previous year, was still 100 percent in	19
20 force? 12:11:37	20
21 A We we feel like they were trying to	21
22 endorse a second party or, you know, the meaning of	22
23 it. Okay? That's sort of what I responded in my	23
24 letter.	24
25 Q Okay. 12:11:46	25
Page 122	Page 124
1 A Okay. Because they probably felt like they	1 Los Angeles, California; Thursday, December 1, 2016
2 just gave one endorsement for one initiative. There	2 1:15 p.m.
3 are other groups pressuring them to do the same. So	3
4 they are thinking, okay. ICANN process allows two	4 SOPHIA BEKELE ESHETE,
5 endorsements to go through, right? So as an as 12:11:58	5 having been previously duly sworn,
6 an intercontinental body that is thinking of doing	6 was examined and testified as follows:
7 the fair, right thing, you would think that they	7
8 okay. Let's reconsider an approach and and also	8 EXAMINATION (RESUMED)
9 see if we can endorse others, and so they can	9 THE VIDEOGRAPHER: We are back on the record
10 compete fairly. 12:12:15	10 at 1:15 p.m. 01:15:45
11 Q Okay.	11 BY MR. LE VEE:
12 A That's the way I would think of the inter	12 Q We're back from lunch.
13 organization.	You understand you you are still under
14 Q Okay. So your your understanding in 2010	14 oath?
15 was that the purpose of this letter was to allow the 12:12:24	15 A Yes. 01:15:53
16 AUC to endorse	16 Q Okay. So you have been working on the
17 A Multiple.	17 concept of a top-level domain known as .Africa for
18 Q multiple applicants but that the letter	18 many years, right?
19 that you had received, Exhibit 43, remained fully in	19 A Correct.
20 force? 12:12:37	20 Q Yes. And it was an idea that you had even as 01:16:13
21 A Yes, because it doesn't say "withdraw," I	21 well far back as the GNSO work in 2005 to 2007,
22 didn't panic about it.	22 correct?
23 MR. LE VEE: Okay. Let's take lunch.	23 A Yes.
24 MR. BROWN: Okay.	24 Q Okay. And I assume you think it would be a
25 MR. LE VEE: You tell me how long you want to 12:12:46	25 very useful top-level domain for the continent of 01:16:29
Page 123	Page 125

1 Africa to have?	1 So would you say as a general matter that the
2 A Yes.	2 delays that have occurred because the delays that
3 Q Okay. And do you expect that it would be	3 have occurred in getting some operator up and
4 well received in Africa? In other words that it	4 running with respect to .Africa have injured the
5 would generate a lot of enthusiasm? 01:16:45	5 continent, the people of .Africa? 01:19:23
6 A Yes.	6 MR. BROWN: Objection; calls for speculation,
7 Q Okay. And what would be some of the	7 lacks foundation.
8 advantages of of the continent having a domain	8 THE DEPONENT: "Injury" is a very strong
9 name that was the name of the continent, .Africa?	9 term. How does the lack of .Africa injure anyone?
10 A Several. Obviously we had a a "yes to 01:17:02	10 In my opinion, I don't think so. 01:19:36
11 .Africa" campaign detailing out advantages. It's a	11 BY MR. LE VEE:
12 global awareness campaign that we did, detailing the	12 Q Well, the continent would have the advantages
13 advantages. One of them is branding Africa's	13 that you just indicated.
14 product and services over the Internet, which will	14 A Yes. That's advantage but not necessarily
15 allow anybody outside the continent and within the 01:17:29	15 injury, right? Okay. Yeah. 01:19:48
16 continent to trade or know each other's products,	16 Q Well, we'll we won't try to parse out the
17 right?	17 legal definition, but the the delays that have
18 The second would be to have a registry. The	18 occurred have prevented the people of Africa from
19 proposal included to have a registry in country, in	19 having a top-level domain, right?
20 the continent. So, for example, our registry is 01:17:44	20 A Top-level domain, yes. 01:19:56
21 based in Kenya. So instead of the local people	21 Q Yes.
22 paying money for a registry outside the continent,	22 A Not from being on the Internet.
23 which takes away from fights capital flight, we	23 Q They can get on the Internet via some other
24 instead have it in the continent.	24 top-level domain
25 And then third was the proceeds for the 01:18:07	25 A Yes. 01:20:04
Page 126	Page 128
Africa registration. Under the nonprofit we	1 Q but they can't get on the Internet via
1 .Africa registration. Under the nonprofit we2 proposed will assist in in distributing causes,	1 Q but they can't get on the Internet via 2 .Africa, correct?
1	
2 proposed will assist in in distributing causes,	2 .Africa, correct?
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1 A Yeah.	1 A That's not true because, like you we
2 Q but I'm asking you where in your	2 argued on our clarifying letter, the language that
3 guidebook	3 is already in the clarifying, we we already meet
4 A 360 pages. Where would I know? Somebody	4 the requirement for the language required by
5 Q It's not in there. 02:13:17	5 ICANN for an updated endorsement. 02:14:57
6 A Somebody	6 Q Well
7 Q There's it's not in there. There's	7 A You called it updated, but everything else is
8 nothing in the guidebook that	8 here.
9 A About code of conduct.	9 Q So you're taking the position that letters
10 Q says that ICANN cannot help a governmental 02:13:21	10 you had received in 2008 and 2009 were sufficient to 02:15:05
11 authority write a letter	11 meet the guidebook requirements from 2012?
12 A But it doesn't	12 A Absolutely.
13 Q from	13 Q Even though you knew that the AUC had sent a
14 A That is not that's not specific. How does	14 letter in 2010 purportedly withdrawing the
15 it why would anybody write in an RFP a specific 02:13:29	15 endorsement? 02:15:20
16 relationship between ICANN and the governmental	16 A That is a separate issue from meeting the
17 authority?	17 guidelines and the language that ICANN requires
18 This is about independent evaluators' code of	18 in to legitimize an endorsement.
19 conduct and the interaction between ICANN staff and	19 Q If the
20 the applicant. There is code of conduct. 02:13:45	20 A Entirely different from. 02:15:30
21 Q Are you referring to the fact that the	21 Q If the AUC properly withdrew the endorsement
22 evaluators weren't supposed to contact the	22 in 2010, was there anything that prevented them from
23 governmental authorities?	23 doing that?
24 A It's the evaluators look at endorsement	24 A No, but they didn't do that.
25 and they are supposed to evaluate them. 02:13:55 Page 178	25 MR. LE VEE: Okay. Let's take a break. 02:15:43 Page 180
1 Q Yes.	1 THE VIDEOGRAPHER: We are off the record at
2 A They should see it for what it is, right?	2 2:15 p.m.
3 Q Okay.	3 (Recess.)
4 A And they did say in fact, the ICC says	4 THE VIDEOGRAPHER: We are back on record at
5 that the the way it is written, the AUC 02:14:07	5 2:28 p.m. 02:28:14
6 endorsement, the ZACR endorsement is not sufficient.	6 BY MR. LE VEE:
7 It should fail.	7 Q Now, Ms. Bekele, I've marked as Exhibit 50 a
8 Q Yes. Yes, and they did fail it.	8 letter that is the same as Exhibit 43.
9 A Yeah. So they state that.	9 (Exhibit 50 was marked for
10 Q And then they told the AUC to write a second 02:14:17	10 identification by the deposition 02:28:26
11 letter and the AUC wrote it, right?	officer and is attached hereto.)
12 A That's when the ICANN intervened in the	12 BY MR. LE VEE:
13 writing.	13 Q It's a slightly smaller version, but it's
14 Q Okay. Now	14 in I printed this one in color because it has
15 A I get the picture. 02:14:25	15 the it's it's a little bit easier to read the 02:28:34
16 Q let me ask this and then we'll take the	16 signature.
17 break.	17 A Oh, okay.
18 You never approached either the AUC or UNECA	18 Q So, first, would you just confirm that
19 for an updated letter, correct?	19 Exhibit 50 and Exhibit 43 are the same document, one
20 A No. 02:14:33	20 in color, one in one in black and white? 02:28:46
21 Q No, you did not do that?	21 A Yes.
22 A I did not approach.	22 Q Okay. And then when you look when you
23 Q Okay. And the reason is is because you knew	23 take Exhibit 50 and you look at Exhibit 44, can you
24 that neither UNECA nor the AUC would write a letter	24 see that it's the same person that physically signed
25 on behalf DCA, correct? 02:14:43	25 the two letters? 02:29:21
Page 179	Page 181

1 clearly and explicitly articulate it's	1 Q Of the individua	l governments.
2 prayers for relief. In a document	2 A countries.	
3 entitled 'Claimant's Final Request for	3 Q Of the countries	, yes.
4 Release' which was signed by the	4 Or that the panel	require ICANN to accept the
5 executive director of DCA Trust,	02:54:09 5 UNECA letter as the	support; correct? 02:55:57
6 Ms. Sophia Bekele, and marked to the	6 A Right.	
7 hearing DCA's panel as follows."		e panel in it's final ruling
8 So first let me ask: Do you recall that y		eed through the remainder of
9 signed on the last day of the hearing a docum		
10 that set forth the what it was that you wan		•
11 obtain in the IRP?	11 A Right.	
12 A Yes.		address whether they were
13 Q Okay. And it's a matter of record and s		of no less than 18 months to
14 forth but	14 obtain governmental s	
	• • • • • • • • • • • • • • • • • • •	
		02:56:24
16 Q Okay. And then you asked in the first	•	didn't say anything about
17 paragraph for declaration that ICANN had v		Danisant annual (C. 14, 16
18 its bylaws, correct?		Document speaks for itself.
19 A Correct.	19 BY MR. LE VEE:	00.77
20 Q And you asked in the that the panel	02:54:39 20 Q I mean	02:56:27
21 declare DCA to be the prevailing party; corr	■ I	anything about that. It is
22 A Uh-huh, correct.	22 mute, muted.	
23 Q Okay. And then it said you recommen	■ I	lidn't say anything as to
24 as as a result of each of these violations, a	d 24 whether the the req	uirement was satisfied as a
25 then there's three bullets. The first bullet is	• I	
	Page 198	Page 200
	- 1.81 - 7 1	
1 read):		gain.
1 read): 2 "ICANN cease all preparations to		gain.
2 "ICANN cease all preparations to	A Can you say that ag Q Yes.	
2 "ICANN cease all preparations to delegate the .Africa gTLD to ZACR."	 A Can you say that ag Q Yes. The panel did not sa 	y that the requirement of
2 "ICANN cease all preparations to 3 delegate the .Africa gTLD to ZACR." 4 That was the one of the things you asked	1 A Can you say that ag 2 Q Yes. 3 The panel did not sa for, 4 geographic support was s	y that the requirement of satisfied by your letter from
2 "ICANN cease all preparations to 3 delegate the .Africa gTLD to ZACR." 4 That was the one of the things you asked 5 right? 02:55:0	1 A Can you say that ag 2 Q Yes. 3 The panel did not sa 4 geographic support was so 5 UNECA?	y that the requirement of satisfied by your letter from 02:56:59
2 "ICANN cease all preparations to 3 delegate the .Africa gTLD to ZACR." 4 That was the one of the things you asked 5 right? 02:55:0. 6 A Correct.	1 A Can you say that ag 2 Q Yes. 3 The panel did not sa 4 geographic support was so 5 UNECA? 6 A It is my understand	y that the requirement of satisfied by your letter from 02:56:59 ling that ICANN had argued
2 "ICANN cease all preparations to 3 delegate the .Africa gTLD to ZACR." 4 That was the one of the things you asked 5 right? 02:55:0 6 A Correct. 7 Q Okay. And then the second (as read):	1 A Can you say that ag 2 Q Yes. 3 The panel did not sa 4 geographic support was so 5 UNECA? 6 A It is my understand 7 in the IRP that the panel	y that the requirement of satisfied by your letter from 02:56:59 ling that ICANN had argued did not address anything
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1 same as ZACR.	1 one country. It doesn't matter, really.
2 Q I understand what you're saying	2 Q Okay. So you have no
3 A Right.	3 A I did not come up with that rule
4 Q but but the ZACR has a letter from	4 Q You have no personal views as to what
5 the AUC that ICANN's geographic review names people 02:58:08	5 A I have no personal views. 03:00:25
6 says is sufficient under the guidebook, right?	6 Q Okay. But you respect that ICANN made the
7 A They say it about DCA. Well, they have	7 decision in the guidebook that it would require
8 accepted DC	8 support of 60 percent of the countries?
9 Q Well	9 A That is fine as far as it it I'm not
10 A They have accepted it's not about DCA or 02:58:19	10 sure if ICANN wants 36 governments to individually 03:00:40
11 it's my understanding it's not about DCA or ZACR.	11 sign or use these pan-African organizations as
12 It is about is the AUC acceptable authority and	12 authority to represent the 60 percent.
13 UNECA the acceptable authority. They both give us	13 Q Okay. But why
14 their verdicts and say they did.	14 A Whichever way it is, it is the compliance and
15 Had ZACR also if they have also made a 02:58:33	15 the applicant has to comply. 03:00:56
16 comment saying that if we don't take AUC as	16 Q Okay.
17 entire entirely representing 60 percent, then	17 Irrespective of who is capable of of
18 ZACR also would fail.	18 writing endorsement letters, whether it's
	19 organizations or countries or whatnot, you
20 to the panel that both organizations are acceptable. 02:58:54	20 understood right from the outset that ICANN was 03:01:10
21 So if that is the case, then DCA does not	21 going to require any applicant for a top-level
22 really have to go and get 18 months to go, you know,	22 domain that is itself the name of a continent or any
23 hop around Africa to get a 30 percent. But if ICANN	23 other kind of geographic location to have support of
24 denies those application as representative of	24 60 percent of the governments on that continent?
25 60 percent, then I think we should get it. 02:59:13	25 A They did say that 03:01:30
Page 202	Page 204
1 That's that's what we asked for	1 Q Yes. And what you were asking the IRP panel
1 That's that's what we asked for 2 Q Okay.	1 Q Yes. And what you were asking the IRP panel 2 to do on the last day of a two-day hearing and we
2 Q Okay.	2 to do on the last day of a two-day hearing and we
2 Q Okay. 3 A at that time.	2 to do on the last day of a two-day hearing and we 3 were all pretty tired. I remember that but
2 Q Okay. 3 A at that time. 4 Q But just to be clear, nothing in the final	2 to do on the last day of a two-day hearing and we 3 were all pretty tired. I remember that but 4 you you signed a prayer for relief, and you were
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1 And you knew ICANN had accepted for ZACR the	1 A No.
2 letter from the AUC, that second letter that the AUC	2 Q Okay. And so you were asking for 18 months
3 had signed?	3 so that you could go country by country to try to
4 A ICANN, yes.	4 get the additional support?
5 Q Yes. Okay. 03:03:05	5 A Exactly. 03:05:08
6 So you knew that ICANN had accepted the AUC's	6 Q Okay.
7 letter as sufficient for the 60 percent requirement,	7 And ultimately the panel just simply did not
8 correct?	8 address that question. It issued a ruling without
9 A For for ZACR.	9 opining on whether you should get any additional
10 Q For for ZACR, correct. 03:03:16	10 time? 03:05:20
11 And ICANN had not yet told you whether your	11 A Right.
12 lawyer was sufficient, right?	12 Q Okay.
13 A Or not, yes.	13 A You can imagine how confusing it is for
14 Q Correct. Because as a result of the board	14 anyone because the issue of endorsement has not been
15 accepting the GAC's advice that your application not 03:03:31	15 determined and ICANN's status on signing the 03:05:28
16 proceed, ICANN had stopped working on your	16 registry agreement and acceptance of the AUC is
17 application, right?	17 still a matter of doubt because we because the
18 A Right.	18 panel has already ruled on delaying the ZACR
19 Q And so the geographic review names panel	19 application. So there is a lot of things pending
20 never got to finish the work on your application in 03:03:43	20 that's not finished. 03:05:46
21 2013 because they were told to stop?	21 So I'm trying to give ICANN a chance to give
22 A Right.	22 us 18 months to go, if they choose to go that path
23 Q Okay.	23 of individual government.
24 So you did not know in in at the time	24 Q Okay.
25 of the IRP whether ICANN was going to accept your 03:03:52	25 A That's what it is. 03:05:59
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1 letter from the AUC or not?	1 O And at the IRP we didn't discuss the UNECA
2 A Right.	
3 Q Okay. But you knew that the AUC had, at	2 letter at all because it just the UNECA letter 3 was not the subject of the IRP, right?
4 least purportedly, withdrawn that the letter of	4 A Right.
5 support that they had given to you, right? 03:04:07	5 Q The question of whether DCA had passed or not 03:06:09
6 A Yeah, but I didn't accept it, right?	6 passed the geo review was simply not litigated at
7 Q I know you didn't accept it, but you knew	7 the IRP?
8 there was a a question?	8 A Not really, yes.
9 A And and ICANN did not make an issue out of	9 Q Okay. The IRP was focused on
10 it, so we are presuming that a decision that stopped 03:04:18	10 A On the GAC. 03:06:25
11 as at the GAC, it had nothing to do with the	11 Q whether the GAC's advice, as adopted by
12 endorsement issue because the endorsements were not	12 ICANN, was appropriate or not?
13 evaluated and no results was was told to us,	13 A Correct.
14 correct?	14 Q Okay.
15 Q Right. 03:04:30	15 So I want to change the subject a little bit. 03:06:53
	16 You can put away the IRP declaration.
16 What so what I'm saying is you did not 17 know because the geo review geographic process	17 I want to ask you some questions about DCA.
	18 What is your title with DCA?
18 had not been finished with respect to DCA 19 A Correct.	19 A Executive director of DCA Trust, CEO, DCA
20 Q you didn't know whether the geo review 03:04:42	
20 Q you didn't know whether the geo review 05:04:42 21 panel, the ICC that was reviewing your application,	
22 had accepted the AUC letter or had looked or even	21 Q Okay. And does either DCA Registry or 22 DCA Trust have other employees?
23 had a copy of the withdrawal letter?	23 A Yeah.
	23 A Yean. 24 Q Okay. And who are those employees?
24 A Right. 25 Q You just didn't know? 03:04:54	25 A I think we have identified it in in the 03:07:31
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	1

1 ICANN proposal.	1 A Yes.
2 Q Well, what I don't know is whether you have	2 Q Trust controls registry.
3 the same employees today as you had back in 2012.	3 A Correct.
4 A I think they remain the same except two.	4 Q Okay.
5 Q Okay. So who are the two who are no longer 03:07:44	5 And you said DCA Trust has one employee? 03:09:33
6 employees?	6 A No, no. All these employees are DCA Trust.
7 A Samwell Ochangi (phonetic).	7 There's no there's no employee in DCA Registry
8 Q Better spell the last name.	8 yet.
9 A Ochangi, Samwell.	9 Q Okay.
10 Q Okay. We'll go with that. 03:07:58	10 A Right. Because it's not active. It's a 03:09:43
11 A Yeah.	11 registry designed just to set up .Africa, right?
12 And then I don't know. Another fellow who	12 The .Africa doesn't exist
13 is a Web site designer, the title.	13 Q There's where I got confused.
14 Q Okay. And and was he an employee or an	14 A so it's just sitting there.
15 independent contractor? 03:08:10	15 Q Okay. So the registry has never been in 03:09:53
16 A At that time he was employee.	16 operation?
17 Q Okay. And Samuel was also an employee?	17 A No.
18 A Samwell, yes.	18 Q It's
19 Q And what did he do?	19 A It's a partnership
20 A He that was the first time actually, 03:08:18	20 Q formed as an organization under the laws 03:09:59
21 that was the time in 2011, right? When was that?	21 of Kenya?
22 Anyway, he just assisted most of them do	22 A Kenya.
23 technical work aside from the registry. There's	23 Q But it hasn't actually done anything yet?
24 only one fellow that actually works on .Africa.	24 A No.
25 Otherwise, we perform Web sites, technical 03:08:35	25 Q Okay. 03:10:09
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1 services, support. We do media, digital media	1 DCA Trust is the applicant
2 logging, all those sorts communications.	2 A The applicant. Yes, the applicant.
3 Q Okay. And so	3 Q for the gTLD; correct?
4 A So some of the people handle that.	4 A Right.
5 Q Let's let's there's two organizations. 03:08:50	5 Q And how many employees does it have today? 03:10:14
6 I want to separate them.	6 A About seven people, and we have independent
7 A Okay.	7 contractors. Give and take 15 people.
8 Q There is DCA Registry, and that's a	8 Q Okay. Seven employees and another seven or
9 for-profit company; is that correct?	9 eight independent contractors?
10 A It's a yeah. 03:08:57	10 A Yeah. In and out. 03:10:29
11 Q Okay. And where is that company	11 Q Okay.
12 A That's Kenya.	12 A Yeah.
13 Q Okay.	13 Q And what are what are the employees doing?
14 Then there is DCA	14 A Well, we have an active trust that deals with
15 A Trust. 03:09:12	15 campaigning for women and youth, and so they manage 03:10:39
16 Q Trust, and that's not for profit?	16 the trust programs.
17 A Yes.	17 We we recruit college students, women that
18 Q Okay.	18 qualify under the technology programs, and we train
19 A That's based in Mauritius.	19 them in mobile arts, Internet, Internet governance
20 Q Okay. 03:09:15	20 programs. We have laid out various Internet 03:11:10
21 A And it is DCA Registry is controlled by	21 educational programs. So we recently graduated
22 DCA Trust. So it's the controlling	22 about 25 students on mobile app, for example. And
23 Q Registry controls trust?	23 we give awards for organizations who focus on women
24 A No. No. Trust controls registry.	24 and and youth.
25 Q I got it backwards trust. 03:09:28	25 So it's an ongoing program. 03:11:34
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1 characterize it if I'm wrong, but would you say that	1 in Africa
2 the primary business of CBS was the was was	2 Q Yes, I understand.
3 procuring and installing computer systems?	3 A extensively to promote. Yeah.
4 A Yeah, you could say that.	4 Q And so are you still doing that consulting
5 Q Okay. 03:34:01	5 work today? 03:35:51
6 A At the beginning.	6 A Which one?
7 Q Okay.	7 Q The the work for CBS? In other words, is
8 A But we changed as time goes by.	8 CBS still active?
9 Q So tell me about that. How did it change?	9 A Not really.
10 A How did it change? 03:34:08	10 Q Okay. When did it cease to be active? 03:35:58
When the markets the markets in Africa	11 A Well, I wouldn't call it cease, but maybe
12 change, which is the next process, I recall I	12 when I started .Africa.
13 introduced a Web site and hosting services. That's	
14 when I'm get to know who ICANN was.	14 A 2009.
15 Q Yes. 03:34:19	15 Q Okay. 03:36:13
16 A And so that's an additional service we	16 A You know. Something like that. '08, '09.
17 provided outside of setting up large-scale systems.	17 Q And how have you been generating money in the
And then after that we also security	18 last seven years?
19 consulting. And because I have a background in	19 A Well, I was working on .Africa.
20 auditing, I was also when I'm back in the U.S., I 03:34:3	7 20 Q Okay. 03:36:24
21 also set up another consulting service to assist	21 A I have my own money that I have earned income
22 U.S. companies Silicon Valley companies, banks,	22 on.
23 and so forth with auditing and corporate	23 Q I understand.
24 governance work. Yeah.	24 A In the past years I was doing consulting.
25 Q So you had come to the United States, I 03:34:53	25 I have borrowed money from my initiatives, as 03:36:36
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1 assume, as a teenager to go to college?	1 I've said, from individuals that I used to do
1 assume, as a teenager to go to college? 2 A Yes.	I've said, from individuals that I used to do business with that has supported the initiative.
2 A Yes.	2 business with that has supported the initiative.
2 A Yes. 3 Q And you were primarily based in the Bay Area	2 business with that has supported the initiative.3 Yeah.
 2 A Yes. 3 Q And you were primarily based in the Bay Area 4 and you still have 	 2 business with that has supported the initiative. 3 Yeah. 4 Q Okay. But you have not been working with
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1 .Africa applicant.	1 that you and I had referred to, Ms. Bekele, from
2 Are there specific projects that you have in	2 your Web site.
3 mind?	3 This is the page that shows the team for the
4 A Yeah.	4 registry.
5 Q What are those? 03:37:56	5 A Okay. 03:57:53
6 A So the ones that listed on the application.	6 Q Correct?
7 Q Okay.	7 A Yes.
8 A Which is supporting African women and African	8 (Exhibit 61 was marked for
9 youth. We labeled them as Miss.Africa and	9 identification by the deposition
10 Generation.Africa 03:38:06	10 officer and is attached hereto.) 03:57:56
11 DEPOSITION OFFICER: You labeled them as?	11 BY MR. LE VEE:
12 THE DEPONENT: Miss.Africa for for women	12 Q And just to be clear, these people are not
13 and then Generation.Africa for youth.	13 actually doing these jobs at this point because the
14 And then the other thing we listed was the	14 registry has no operations?
15 CCTLDs, building capacity within the African CCTLDs. 03:38:2	
16 I that also came as a vision when I was doing	16 Q Okay.
17 Yes2dotAfrica campaign. And when the CCTLDs felt	17 Are are these the people who would at
18 intimidated by .Africa, the large entity, so I	18 this point in 2016, are these the people who would
19 proposed that model for the CCTLDs. Yeah.	19 do these jobs if the .Africa TLD was awarded to DCA?
20 BY MR. LE VEE: 03:38:38	20 A These are like C-level executives. You know 03:58:23
21 Q Okay. And and the CCTLDs, those are	21 that, right?
22 country code?	22 Q I don't know. 23 A Yeah.
23 A Those are country codes. 24 Q Okay. And when you say "threatened," at	24 Q Okay.
25 least in theory, if there's a .Africa top-level 03:38:46	25 A If you read the titles of each of them 03:58:27
Page 242	Page 244
1 domain, people might be less inclined to purchase	1 Q Yes.
2 domain names in the CCTLDs	2 A they are like general counsel and
3 A Right.	3 So you would need to hire engineers to do
4 Q that are sponsored by other African	4 .Africa, which probably requires very few engineers.
5 countries? 03:39:02	5 Q Okay. 03:58:40
6 A Yes.	6 A Yeah.
7 Q Okay.	7 Q But you've contacted and had discussions with
8 A So on one of my presentations in Kampala, I	8 each of the people
9 remember they were very unhappy. So we proposed a	9 A These people.
10 model that would work for both sides in a close 03:39:10	10 Q on this exhibit? 03:58:46
11 marketing scheme. Yeah.	11 A All of them.
12 Q Okay.	12 Q Exhibit 61?
13 A So those are the three initiatives for	13 A Yes.
14 Q Thank you.	14 Q Okay.
15 MR. LE VEE: Okay. I need to take a short 03:39:22	And presumably at this point they are doing 03:58:54
16 break.	16 jobs other
17 THE DEPONENT: Okay.	17 A Yeah, actually, yeah. Shanil handles the
18 MR. LE VEE: So let's do that.	18 trust work. He's an accountant, CFO. And Barry
19 THE VIDEOGRAPHER: We are off the record at	19 Ryan, he's also part of the trust. So they know our
20 3:39 p.m. 03:39:27	20 work. 03:59:08
21 (Recess.)	21 Q Okay.
22 THE VIDEOGRAPHER: We are back on the record	22 A And CentralNic is not involved yet, so
23 at 3:57 p.m.	And this is the general counsel, the last
24 BY MR. LE VEE:	24 one.
25 Q Okay. So let me mark as Exhibit 61 the page 03:57:38 Page 243	25 Q Got it. 03:59:16 Page 245
rage 243	1 age 243

1 I want to ask just a couple general	1 was obligated to give the applicant the registry
2 questions.	2 agreement?
3 When you applied for .Africa in 2012, you	3 MR. BROWN: Calls for a legal conclusion.
4 knew that you were not guaranteed the right to	4 THE DEPONENT: I would think, according to
5 operate .Africa, correct? 03:59:32	5 the rule book, that's what it says, yeah. 04:01:39
6 A Well, I didn't think that way.	6 BY MR. LE VEE:
7 Q So you just hadn't you under	7 Q When you say "the rule book," the guidebook?
8 A Obviously there is a competition. We I	8 A The guidebook.
9 understood that.	9 Q Okay.
10 Q Okay. And you understood that there was a 03:59:45	10 A They call it "rule book." 04:01:44
11 chance that some other applicant would would	11 Q Okay. I refer to it as the guidebook.
12 ultimately be the applicant selected?	12 A No, it's good, but
13 A There was a chance?	13 Q That's okay.
14 Q Yes.	14 A It's also called "the bible."
15 A In fact, with the endorsements in my hand, I 03:59:55	15 Q I've heard of people refer to it as the 04:01:53
16 thought that we we would probably go into	16 bible, yes.
17 contention of some sort. I didn't think we would	17 The we talked about your the people who
18 lose .Africa.	18 had provided loans to DCA Trust.
19 Q Okay. If it went into contention, then that	19 Have any of those people asked you to repay
20 would involve an auction; is that right? 04:00:07	20 the loans to date? 04:02:14
21 A Right.	21 A No.
22 Q And it could either be done as a private	22 Q Have any of those people told you that, in
23 auction or or ICANN-administered auction? Is	23 the event a certain amount of time passes, that they
24 that your understanding?	24 would require their loans to be repaid?
25 A Yeah. 04:00:15	25 A Yes. 04:02:31
Page 246	Page 248
1 Q And if if it went to an ICANN-administered	1 Q Okay. And who has told you that?
2 auction, the and let's suppose for the moment	2 A The people who provided us the loans.
3 there are two entities that both have made it that	3 Q All of the people?
4 far then the winning bidder would be the one that	4 A Well, there aren't many people.
5 would operate .Africa, correct? 04:00:32	5 Q So who are the people who provided you the 04:02:41
6 A How about if it's a private auction?	6 loans?
7 Q Still the winning bidder would operate	7 A I think we already put it in the in the
8 .Africa even if a private auction, right?	8 financial proposal.
9 A Right.	9 But I think it's confidential. I don't want
10 Q So either way. If it goes to private or 04:00:42	10 to say here. 04:02:56
11 public auction, the winning bidder is the entity	11 Q Well, you we can
12 that would operate .Africa?	12 A ZACR's representatives are here. So
13 A Right.	13 Q We can mark it as confidential, but the
14 Q And did you also understand that the board of	14 problem is that your declaration to the court says
15 ICANN could decide for whatever reason not to permit 04:00:51	15 that people might require you to repay your loans. 04:03:03
16 anybody to operate .Africa?	16 And so I have to be able to ask
17 A No.	17 A Or provide no support.
18 Q You did not have that understanding?	Yeah, but as to who will do it, it's
19 A No. As long as there is when you look at	19 confidential and it's part of our financial
20 the bylaws and the transparent process that's 04:01:11	20 statements to ICANN in a confidential way. And I 04:03:18
21 building the new gTLD, we didn't feel like ICANN	21 MR. BROWN: Let let's mark this portion
22 would come out and say you have no right to operate	22 "highly confidential."
23 .Africa.	23 Are you comfortable with that?
24 Q Okay. So your understanding was that if a	24 It would just be the lawyers.
25 qualified applicant applied for a gTLD, the board 04:01:26	25 MR. LE VEE: So if we can mark it "highly 04:03:25
Page 247	Page 249

EXHIBIT 2

In the Matter Of:

DOTCONNECTAFRICA TRUST vs. INTERNET CORP.

2:16-cv-00862-RGK (JCx)

CHRISTINE WILLETT

October 07, 2016



1	UNITED STATES DISTRICT COURT					
2	CENTRAL DISTRICT OF CALIFORNIA					
3	WESTERN DIVISION					
4						
5	DOTCONNECTAFRICA TRUST,					
6	Plaintiff,					
7	vs. CASE NO. 2:16-cv-00862-RGK (JCx)					
8 9	INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS, et al.,					
10	Defendants.					
11	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~					
12						
13						
14						
15	DEPOSITION OF					
16	CHRISTINE WILLETT					
17						
18	October 7, 2016					
19	9:03 a.m.					
20						
21	11766 Wilshire Boulevard Suite 1670					
22	Los Angeles, California					
23						
24	Dawn Schetne, CSR No. 5140					
25						
24	Dawn Schetne, CSR No. 5140					



- only applications for a geographic name representative of an entire continent.
- Q. Is it fair to say, then, there wasn't a .Asia or a .Europe or a .North America or South America at that time at least?
- A. Correct. There were no other geographic names subject to this 60 percent pool.
 - Q. Did anybody tell you -- who is ICC?
- A. So the ICC pertaining to this matter is

 Interconnect, a consultant who was engaged -- a firm
 that was engaged to perform geographic names panel
 evaluation work.
- Q. Do you have an understanding as to why ICANN uses an outside consultant to do the work as opposed to doing it internally?
 - A. I do.

- Q. Why is that?
- A. As the program was developed in conjunction with the ICANN community and the applicant guidebook was written, the community felt it was important that ICANN staff did not evaluate the applications and make these -- perform all of the evaluation work ourselves, that it was the view of the community that it was important that experts, third-party independent experts, were leveraged to perform the various types of



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evaluation.

- Q. What sort of expertise, to your understanding, does ICC have in terms of evaluating geographic names?
 - A. Specifically, I do not know.
- Q. Do you know how ICC was selected to be the geographic names panel?
- A. I have a general knowledge on how ICC and other firms were selected.
 - Q. Give me what you know.
 - A. Okay.
- Q. You obviously aren't here to testify to what you don't know, so tell me what you do.
- A. Again, the identification selection of ICC predates my tenure at ICANN, but my understanding is that there was an expression of interest phase in which ICANN solicited expressions of interest from various vendors to perform and fulfill the obligations of our various panels. ICC, the Interconnect, was one of those firms that applied and expressed interest.
- Q. Do you know if there were multiple applicants for the geo panel work?
- A. Yes, there were.
- Q. Do you know how many?
- A. I don't know exactly, but I know that we engaged two panels, two different firms to divide up the



published, give or take?

Α. I do not.

CHRISTINE WILLETT

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- Do you know whether -- back to sort of where we were in regard to the .Africa issues. Do you know whether ICC raised the question about what level of To back up, support would be necessary in the letters? you said the issue, I think, came to you from staff. Did you have an understanding the staff was looking at that issue because ICC was looking at it, or is it just something that staff came up with on their own? what I'm trying to get to.
- Α. I believe that the panel was asking questions of staff and looking for guidance from staff.
 - When you say the panel, that would be ICC? 0.
 - Α. Yes.

There are many panels that are MR. LeVEE: referenced in the lawsuit, and so just to bear in mind, unless the context is clear, we should refer to the ICC.

> THE WITNESS: Sure.

BY MR. BROWN:

- And I'll do my best to catch it and clarify it, 0. but I might miss it as well. There are lots of acronyms, lots of panels, lots of groups. It's a little bit complicated.
 - Did you have any direct communications with ICC



1 yourself about whether any of these regional authorities 2 like AUC or UNECA would be acceptable as an endorser? 3 MR. LeVEE: At any period of time? 4 Sure, at any period of time. MR. BROWN: 5 THE WITNESS: I don't recall any direct 6 communication. 7 BY MR. BROWN: 8 Who were you talking to within ICANN about the 9 level of support that would be required for one of these 10 regional gTLDs? 11 So my staff, Larisa Gurnick, was coordinating 12 the geographic names panel evaluation. And the lawyers, 13 the legal team. 14 And which members of the legal team were you 15 talking to at that time about this particular issue? 16 That would be Amy Stathos, Dan Halloran, and Α. 17 John Jeffrev. 18 Was there a decision made at around the time of 19 October or November, 2012, within ICANN as to whether 20 the regional authorities like AUC and UNECA would be 21 considered sufficient for meeting the 60 percent 22 requirement? 23 So --Α. 24 MR. LeVEE: I know you've seen documents on



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ZACR or the AUC continued to ask for more assistance beyond the template that was in the applicant guidebook.

- Ο. Are you aware of any other circumstance where ICANN prepared a template letter for an applicant for an endorsement?
- I don't recall specifically. It's something we Α. would have done if anyone else had asked. The sample letter for the geographic names panel letter of support, I don't recall specifically, but there were other Like a letter of credit we provided examples. Adequate letters of credit. We provided other examples to other applicants in other situations when they were challenged in providing adequate documentation.
- Do you know why the template letter in the applicant quidebook was not sufficient for ZACR or AUC to prepare an endorsement letter?
 - Α. I don't.
- Do you recall anything else that came up about -- to your attention at least -- in regard to ZACR's endorsement letter from the AUC?
- Α. Just that they asked for it, and as you stated, Trang drafted such.
 - Let's take a short break. 0.
 - Α. Okay.
 - MR. LeVEE: Okay.



reviewing the clarifying questions for .Africa?

- A. So we had multiple staff responsible for reviewing clarifying questions. I don't know specifically who it would have been for .Africa.
- Q. Who were the people it could have been? Can you give me the list?
- A. Trang Nguyen, Yuko Green. Y-u-k-o. If we're talking about DCA's application, initial evaluation against geographic names panel evaluation in 2015, that would have been likely Russ Weinstein or Cristina Flores, C-r-i-s-t-i-n-a F-l-o-r-e-s.
- Q. After the IRP panel issued a ruling on DCA, the board took action with respect to DCA's application; correct?
 - A. Yes.

- Q. And what is your understanding of that action?
- A. My understanding is that they accepted the IRP panel's declaration and instructed staff to resume the evaluation of DCA's application where it had been suspended.
- Q. Was there any discussion that you're aware of within ICANN, either at the board level or at the staff level, about where in the process the DCA application should be placed after the IRP panel ruling?
 - A. I believe that staff read the -- I recall that



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we read the board declaration and discussed that it was starting -- continuing the evaluation from the point it had previously stopped, rather than restarting.

- Q. Did you -- do you attend board meetings?
- A. Occasionally.
- Q. Do you recall attending the board meeting where the decision on .Africa post IRP was made?
 - A. When they adopted the IRP declaration?
 - O. Correct.
 - A. I don't recall.
- Q. Was there any discussion at the staff level as to whether .Africa should be placed at a point after the geographic names review?
 - A. No.
- Q. When -- how was it communicated to the ICC that the .Africa application would be restarted in the process, or its review would be restarted?
- A. I believe we emailed them, emailed Mark
 McFadden at the ICC, to tell them that we needed them to
 resume their geographic names evaluation.
- Q. Did anyone from ICANN and from the ICANN staff, to your knowledge, have a conversation with Mr. McFadden or anybody else at ICC around that time period where the review of DCA was going to start back again about the application or the application process for DCA's

- 1 how likely it was that DCA would pass the geographic 2 names evaluation in 2015?
 - A. Certainly, yes.
 - Q. You said certainly, yes?
 - A. Yes.

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- Q. Who did you discuss that with?
- A. With our legal staff. I'm sure I discussed it with my staff as well.
- Q. What did you discuss with your staff about the likelihood of DCA passing geographic names evaluation in 2015?
- A. I think we discussed that they would either need to get an adequate letter from UNECA or AUC or that they'd have to get 36 other individual letters, and we expected that -- actually, we were expecting that we would get a request for a lengthy extension for that initial evaluation period in 2015. We expected DCA to have requested additional time to collect such letters.
- Q. Did you understand DCA to request additional time?
 - A. My understanding is that no, they did not.
- Q. Did you all discuss whether additional time would have been granted had it been asked for?
 - A. I'm sure we did.
 - Q. Did you reach a conclusion?



- A. I believe we expected that we would have granted additional time. That was commensurate with the time that had been granted to other applicants similarly situated.
- Q. Did you -- at or before that time, had you reviewed the existing AUC or UNECA endorsement letters that DCA had?
 - A. I had seen them.
- Q. Based on your knowledge of ICC's evaluation and the evaluation of the other geographic review panel, did you have a reason to believe that those letters were not going to be found sufficient?
- A. Given that almost all of the letters of support got clarifying questions, I expected that DCA's letters would receive clarifying questions and would have some deficiency.
- Q. Were there any particular deficiencies that you had noted at that time?
- A. Well, by 2015, as we had discussed earlier, those letters were issued -- two of the letters at least were issued in 2008 and 2009, I recall, so by 2015 they were even older. The panel would have had to verify over even a longer period. We expected that that verification process might have been more challenging.
 - Q. Any other particular challenges or concerns



that you had identified with regard to the existing
letters that DCA had?

A. No.

- Q. At some point DCA's application was determined insufficient for the initial review period; correct?
- A. Correct. That was what we call -- they did not pass initial evaluation, so we said that they were eligible for extended evaluation.
- Q. To your understanding, what was the basis for DCA's failure under the initial evaluation?
- A. So the only aspect of the initial evaluation report which did not pass was the geographic names evaluation. That was the reason for not passing initial evaluation.
- Q. It's fair, then, to assume that ICC determined that the existing AUC letter and existing UNECA letter were not sufficient; is that right?
- A. Yes, that's correct. They issued clarifying questions, and DCA did not provide alternate letters of support.
- Q. Did you ever -- did you come to have an understanding as to what specific defects ICC found in the AUC letter?
- A. I don't recall specifically. I'd have to look at the CQs.



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- Q. I know there's a reference in the applicant guidebook. Let's actually look at that. Here you go.
 - A. It's a big book.
- MR. BROWN: Here's an extra copy for you. It's easier than trying to find the other one.
 - Q. Are you familiar with that document?
 - A. The applicant guidebook, yes.
- MR. LeVEE: Just for the record, this is the version dated June 4, 2012.
- 11 BY MR. BROWN:
 - Q. You might be better at finding this than I am.

 Where's the section that deals with endorsements, do you know? I have it marked, but I don't have it marked in this version, sadly.
 - A. Module 2 had a lot of the evaluation procedures. Geographic names review starts on page 2-16, so it's Exhibit 3, page 169.
 - Q. If you'd look at page 2-20. If you'd look at the paragraph that starts: It is also possible.
 - A. Uh-huh.
 - Q. It says: It is also possible that a government may withdraw its support for an application at a later time, including after the new gTLD has been delegated, if the registry operator has deviated from the



1 | conditions of original support or nonobjection.

Do you see that?

A. Yes.

- Q. The other situation you were talking about, the Moroccan one, do you know whether the registry operator deviated from any conditions of support or nonobjection in the original letter?
- A. So the applicant is not the registry operator.

 They are not a contracted party, and they're not delegated. We would not -- they are still an applicant.
- Q. So your view would be that -- your view would be that at the application stage the "if" clause that relates to this sentence doesn't apply; it only applies to registry operators?
- A. My interpretation would be that that's one reason the government may choose to withdraw its support, but I expect it could be for any multitude of reasons.
- Q. Other than what's in the guidebook, are there any policies and procedures that you're aware of at either ICANN or at ICC about what happens when -- in situations where a governmental body withdraws its support at a later point in time?
- A. I'm not aware of it off the top of my head. I would suppose it would be based on any language in the



EXHIBIT 3

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For the Plaintiff: 4	1				INDEX TO EXHIBITS	i age 4
## RROWN, NERT, SMITH & KAHN LLP ETHAN J. BROWN, ESQ. 11766 Wilshire Boulevard, Suite 1670 Los Angeles, California 90025 6 310.593.9890 Fax ethan@bnsklaw.com For the Defendant: 10 10 10 10 10 10 10 10 10 1		The the Plaintiff.		Exhibit.	Description	Page
ETHAN J. BROWN, ESQ. 5					Second amended notice of	
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## Registry agreement 68 ## For the Defendant: JONES DAY						
For the Defendant: 9		ethan@bnsklaw.com	8	3	Registry agreement	68
10	8	For the Defendants	9	4		70
10	9	For the Delendant:	10	4	gTLD applicant guidebook	72
10 SEFFREY A. LeVEE, ESQ. 12 6 Email dated 8-1-15 to 111 555 South Flower Street, Fiftieth Floor 13 Mike Silber, with attachment 13 ,489,3939 14 7 Email dated 10-24-11 to 123 12 213,243,2539 Fax		JONES DAY	1.1	5		106
11 Los Angeles, California 90071-2300 13 Mike Silber, with attachment 213.489.3939 14 7 Email dated 10-24-11 to 123 15 africann@afrinic.net from 16 Esam Abulkhirat, with 17 attachment 18 New gTLD application 126 18 11-12-12 and 12-11-12 19 10 Email dated 7-13-15 to ICANN 149 18 Board; Transition Caucus from 20 With attachment 21 11 Email dated 8-15-15 to ICANN 160 22 Chris Disspain 23 12 Email dated 7-13-15 to ICANN 162 24 Series of emails dated 7-11-15 164	10			6		111
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15 Amy Stathos (Appeared Telephonically) 16 Sophia Bekele (Appeared Telephonically) 16 18 11-12-12 and 12-11-12 17 18 19 10 Email dated 7-13-15 to ICANN 149 18 20 with attachment 19 20 with attachment 21 11 Email dated 8-15-15 to ICANN 160 20 Board; Transition Caucus from 21 22 Chris Disspain 22 Chris Disspain 23 12 Email dated 7-13-15 to ICANN 162 23 24 Board from Bruce Tonkin 24 25 Series of emails dated 7-11-15 164		Also Present:	16	0	New amt D. ann lineties	100
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1 official member of those committees as well?

- 2 A. Well, the official members are board members,
- 3 but they're supported by staff, and there's a senior
- 4 staff that supports the committees. I'm not one of
- 5 those.
- 6 Q. Do you attend board meetings?
- 7 A. Yes.
- 8 Q. All of them?
- A. Yes.
- 10 Q. What was your -- I think you told me that as
- 11 COO, you weren't involved in creation of the gTLD
- 12 program, but you were involved in the implementation.
- 13 Did I get that right?
- 14 A. Yes.
- 15 Q. So what -- when you say implementation, can you
- 16 elaborate on that in terms of what you mean in terms of
- 17 what your responsibilities were?
- 18 A. Yes. We had the team that was developing -- so
- 19 there are two parts to the new gTLD program. One part
- 20 is developing the guidebook, which was done with the
- 21 community. And then the other part was implementing the
- 22 guidebook, which was done by staff, and included in that
- 23 was developing the tools and the processes and the
- 24 documentation for how to handle the different parts of
- 25 the new gTLD program. Contracting different parties,
- 115 01
 - Page 14
- 1 making sure that they have their role and
- 2 responsibilities understood.
- 3 Q. Okay. Is it fair to say that your involvement
- 4 was with the latter part? In other words, not the
- 5 creation of the guidebook, but the processes and the
- 6 implementation and the contracting.
- 7 A. Exactly.
- 8 Q. Okay. Could you walk me through just at a high
- 9 level what the process is for an applicant to go through
- 10 the new gTLD program? What happens first, and then kind
- 11 of how does the process work through?
- 12 MR. LeVEE: That's a really open-ended
- 13 question. I mean, you know how long the guidebook is.
- 14 BY MR. BROWN:
- 15 Q. I'm just looking for a very high level, in
- 16 terms of what the general process is.
- 17 A. Sure.
- 18 MR. LeVEE: Go ahead.
- 19 THE WITNESS: So you have to fill out an
- 20 application and pay a fee. After that there -- so there
- 21 was a period during which you could apply. When the
- 22 period closes, we announce all of the applications so
- 23 that people do not know what other people are applying
- 24 for. So after that window of application is open, we
- 25 announce all of the different applications.

- Page 15
 Then depending on the type of applications that
- 2 was applied, it goes through some different sets of
- 3 processes to be evaluated. But what's common to all the
- 4 applications is going through, like, technical and
- 5 financial evaluation. There is background checks that
- 6 happen, and also there are other processes that we go
- 7 through. There is also a set of objections that people
- 8 from outside of the applicants could object to, as well
- 9 as applicants actually. They could object to a
- 10 particular application. Then there are, like I said,
- 11 categories of application. So if you are a community
- 12 application or if you are a geo application or if you're
- 13 a -- you know, there are different sorts of applications
- 14 that go through specific evaluations that others do not
- 15 go through. If you pass all of this and you pass your
- 16 initial evaluation, then you move into what we call
- 17 contracting, and then you move after contracting to
- 18 delegation.
- 19 Now, if you are in a contention set, that's a
- 20 different issue. A contention set means two
- 21 applications that applied for the same string. They can
- 22 resolve this contention on their own, or if they
- 23 haven't, eventually they get into what is called a --
- 24 well, an auction that is done by ICANN.
- 25 And one more thing in the process. I would
 - Page 16
 - say -- other than those -- and then there is also things
- 2 that delay an application, like accountability
- 3 mechanisms where people object to something that staff
- 4 did or board decisions or so on, and these also happen
- 5 within the program, and they could delay an application
- 6 from moving forward.
- 7 And I'm pretty sure I covered pretty much the
- B big picture you asked for.
- 9 BY MR. BROWN:
- 10 Q. Thank you. I appreciate that.
- 11 You understand we're here today about the
- 12 applications related to .Africa; correct?
- 13 A. Uh-huh.
- 14 MR. LeVEE: You need to answer audibly.
- 15 THE WITNESS: Yes.
- 16 BY MR. BROWN:
- 17 Q. And that's a geographic gTLD? Is that how you
- 18 would refer to .Africa?
- 19 A. Yes.
- 20 Q. And for the geographic gTLDs, what approval
- 21 processes do those specific gTLDs have to go through?
- 22 A. So other than the main processes that all of
- 23 the other gTLD -- other applicants have to go through, a
- 24 geo application has to go through the geographical --
- 25 well, actually, let me correct this. All of the



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Page 133

- 1 Q. So what you're saying is you didn't provide an
- 2 endorsement template, but you provided a letter of
- 3 credit template?
- 4 A. Yes.
- 5 Q. All right. Now it's sinking in. Thank you.
- 6 A. I mean, our job was to actually make sure that
- 7 the applicants meet the requirements of the program, and
- 8 we didn't want to actually fail them on ticky-tack
- 9 issues, you know. If they failed, it should be on the
- 10 actual obligations that they should meet, and so the
- 11 letter was viewed as just a tool. Getting the approval
- 12 was the challenge here. Or getting the recommendation
- 13 was the challenge. So that's why we were okay providing
- 14 them with a template.
- 15 Q. Did you offer the template endorsement letter
- 16 to any other applicants?
- 17 A. Nobody asked, but if they -- not only in this
- 18 particular case, but if anybody asked us for a letter or
- 19 how we would like to see things, we did provide them
- 20 with that information. CQs were part of that. I mean,
- 20 Will that information. Ods were part of that. Timea
- 21 the clarifying questions were part of that as well.
- 22 It's to help them figure out how to put their
- 23 information for us.
- 24 Q. I'm going to ask you again. Not to be
- 25 difficult, but I just want to make sure I understand it.

- Page 135
 1 related to endorsements, so you never put that on the
- 2 website? Is that right?
- 3 A. Yes.
- 4 Q. I think we have been going a little bit over an
- 5 hour, so let's take a five- or 10-minute break.
- 6 MR. LeVEE: Good idea.
- 7 (Recess.)
- 8 BY MR. BROWN:
- 9 Q. Do you know anything about an ombudsman
- 10 complaint that was made by DCA? Is that something
- 11 you're familiar with?
- 12 A. No.
- 13 Q. Let me just -- I'm going to mark this. If you
- 14 don't know anything about it, we'll just move on. I'll
- 15 mark this as Exhibit 9.
- 16 (Exhibit 9 was marked.)
- 17 BY MR. BROWN:
- 18 Q. Is this something you're familiar with at all?
- 19 A. No, not really. I mean, I really don't recall.
- 20 Q. Okay.
- 21 A. And I think -- I mean, the ombudsman stuff is
- 22 confidential, so unless I was needed, you know, I
- 23 wouldn't be involved.
- 24 Q. You weren't ordinarily involved in those --
- 25 A. Yeah.

Page 134

- 1 I think what you're telling me is on the endorsement
- 2 letter template, that you don't have any knowledge of
- 3 actually providing that to anyone else, but you're
- 4 saying if somebody asked hypothetically, you would have
- 5 provided it; is that correct?
- 6 A. Yes.
- 7 Q. And you're telling me that there were templates
- 8 of other things that you did provide to other people
- 9 when they asked?
- 10 A. Yes.
- 11 Q. But those did not include template endorsement
- 12 letters?
- 13 A. Yes.
- 14 Q. And it's also the case that you didn't make --
- 15 you didn't make any of these templates available to all
- 16 applicants on the website or anything like that? You
- 17 didn't make them publicly available; is that right?
- 18 A. So when something was asked for multiple times,
- 19 then we would post it and make it available on the
- 20 website. Putting something on the website takes time
- 21 and effort, so if multiple people are asking and it
- 22 becomes easier to put it on the website than to give it
- 23 to them one by one, we did that.
- Q. Would it be the case, then, as far as you're
- 25 aware, there weren't multiple requests for a template

- Q. -- unless your conduct was at issue or they
- 2 needed information from you?
- 3 A. Yes.
- 4 Q. Okay.
- 5 A. Or if I happened to be at the board meeting,
- 6 the board of governors committee meeting where this is
- 7 discussed.
- 8 Q. Sure. Do you know if anybody at ICANN asked
- 9 AUC directly about either their initial endorsement of
- 10 DCA or their withdrawal -- or their purported withdrawal
- 11 of their endorsement of DCA?
- 12 A. No, I'm not aware of that.
- 13 Q. You don't know whether ICANN called them up and
- 14 said, hey, we've got an endorsement, we've got a
- 15 withdrawal, what's up, what's going on with you guys?
- 16 A. No.
- 17 Q. Nobody did that, as far as you know?
- 18 A. No.
- 19 Q. Okay.
- 20 A. It's also important to know that a single
- 21 country could endorse two applications.
- 22 Q. A single could or could not?
- 23 A. They can.
- 24 Q. Can. Okay.
- 25 A. So it wouldn't surprise us if they did.



EXHIBIT 4

DATE: 12/22/16

HONORABLE HOWARD L. HALM

S. SMYTHE JUDGE

Counsel

DEPT. 53 **DEPUTY CLERK**

HONORABLE

JUDGE PRO TEM

ELECTRONIC RECORDING MONITOR

F. RODRIGUEZ, C.A.

Deputy Sheriff

S. DORN, CSR #11387

Reporter

8:29 am BC607494

DOTCONNECTAFRICA TRUST

VS.

INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS

BROWN, HERI, SMITH & KHAN **Plaintiff** BY: ETHAN J. BROWN Counsel

and KETE BARNES

JONES DAY Defendant

BY: JEFFREY A. LéVEE

and ERIN L. BURKÉ

170.6 JUDGE KWAN BY DEFENDANT

NATURE OF PROCEEDINGS:

ALSO APPEARING:

KESSELMAN BRANTLY STOCKINGER BY: DAVID W. KESSELMAN and AMY T. BRANTLY

MOTION OF PLAINTIFF DOTCONNECTAFRICA TRUST, FOR PRELIMINARY INJUNCTION

The motion of plaintiff DotConnectAfrica Trust for a Preliminary Injunction comes on for hearing.

The plaintiff is seeking to enjoin defendant Internet Corporation for Assigned Names and Numbers (ICANN) from issuing the .Africa generic top level domain (gTLD) until this case has been resolved.

The matter is argued at length and stands submitted.

Note that the court advised counsel that he was lacking exhibit F to the declaration of Mokgabudi Lucky Masilela, with its summary of costs, which was conditionally placed under seal by prior order of court.

A copy was provided by the intervenor's counsel, and will be returned to counsel upon service of the court's ruling.

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MINUTES ENTERED 12/22/16 COUNTY CLERK

DATE: 12/22/16

DEPT. 53

HONORABLE HOWARD L. HALM

JUDGE

S. SMYTHE

DEPUTY CLERK

HONORABLE

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Deputy Sheriff

Plaintiff

BROWN, HERI, SMITH & KHAN

Counsel

BY: ETHAN J. BROWN

and KETE BARNES

Defendant

JONES DAY

Counsel

BY: JEFFREY A. LeVEE

and ERIN L. BURKE

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DOTCONNECTAFRICA TRUST

INTERNET CORPORATION FOR

ASSIGNED NAMES AND NUMBERS

The court sets this matter for a case management conference on 1-23-17, 8:30 a.m., this department.

The court intends to set the matter for trial at that time, and asks that counsel begin checking their calendars for mutually agreeable dates.

Case Management Statements must be submitted before the conference.

LATER: The plaintiff's motion for the imposition of a Preliminary Injunction is denied, based on the reasoning expressed in the oral and written arguments of defense counsel.

Further, the court has considered the unopposed application of the defendant to file exhibit F to the Masilela declaration under seal, and it is so-ordered.

Clerk to give notice.

CLERK'S CERTIFICATE OF MAILING

I, the below-named Executive Officer/Clerk of the above-entitled court, do hereby certify that I am not a party to the cause herein, and that on this date I served the minute order dated 12-22-16 upon all parties/counsel named below by placing the document for collection and mailing so as to

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MINUTES ENTERED 12/22/16 COUNTY CLERK

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HONORABLE HOWARD L. HALM

JUDGE

DEPUTY CLERK

HONORABLE

JUDGE PRO TEM

ELECTRONIC RECORDING MONITOR

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Deputy Sheriff

Plaintiff

S. SMYTHE

BROWN, HERI, SMITH & KHAN BY: ETHAN J. BROWN

Counsel

and KETE BARNES

Defendant Counsel

JONES DAY BY: JEFFREY A. LeVEE

and ERIN L. BURKE

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INTERNET CORPORATION FOR

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cause it to be deposited in the United States mail at the courthouse in Los Angeles, California, one copy of the original filed/entered herein in a separate sealed envelope to each address as shown below with the postage thereon fully prepaid, in accordance with standard court practices.

Dated: 12-22-16

Sherri R. Carter, Executive Officer/Clerk

Brown, Neri, Smith & Khan Attn.: Ethan J. Brown, Esq. 11766 Wilshire Blvd., #1670 Los Angeles, Calif. 90025

Jones Day

Attn.: Jeffrey A. LeVee, Esq. 555 S. Flower St., 50th Floor Los Angeles, Calif. 90071-2300

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DEPT. 53

HONORABLE HOWARD L. HALM

JUDGE S. SMYTHE **DEPUTY CLERK**

HONORABLE

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DOTCONNECTAFRICA TRUST

INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS Defendant Counsel

Plaintiff

Counsel

BROWN, HERI, SMITH & KHAN

BY: ETHAN J. BROWN and KETE BARNES

JONES DAY

BY: JEFFREY A. LeVEE and ERIN L. BURKE

170.6 JUDGE KWAN BY DEFENDANT

NATURE OF PROCEEDINGS:

Kesselman Brantly Stockinger LLP Attn.: David W. Kesselman, Esq. 1230 Rosecrans Ave., #690 Manhattan Beach, Calf. 90266