

Dear ICANN-Accredited Registrar,

The ICANN organization has received the two-thirds vote needed for the approval of the registrar variable accreditation fees for FY20, as per section 3.9.2 of the <u>Registrar Accreditation</u> <u>Agreement</u>. As a reminder, the 2020 Fiscal Year Registrar Fee Schedule is as follows:

- Annual fee: US\$4,000 payable quarterly;
- Per-transaction fee: US\$0.18 per transaction/year; and
- Variable fee: US\$3.42 million per year, divided among all accredited registrars, with two-thirds forgiveness automatically granted to qualified registrars.

Please see ICANN's <u>FY20 Operating Plan and Budget</u> for further details. Attached is the certified results report from the independent third-party tabulation company utilized for the voting process, along with a summary view of the votes received.

Thank you for your continued support,

Cyrus Namazi Senior Vice President, Global Domains Division ICANN