AMERICAN ARBITRATION ASSOCIATION INTERNATIONAL COMMERCIAL ARBITRATION

OPENTLD B.V.,

| Claimant, | § | |
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| | § | Case No. 01-15-0004-1379 |
| V. | § | |
| | § | [Assigned to: Peter Michaelson] |
| INTERNET CORPORATION FOR | § | |
| ASSIGNED NAMES AND NUMBERS, | § | |
| | § | |
| Respondent. | § | |
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SUPPLEMENTAL DECLARATION OF JOOST ZUURBIER IN SUPPORT OF COMPLAINANT, OPENTLD B.V.'S REPLY BRIEF IN SUPPORT OF REQUEST FOR A STAY OF SUSPENSION

ROME & ASSOCIATES, A.P.C. Eugene Rome (SBN 232780) Contact Information Redacted Jerl B. Leutz (SBN 253229) Contact Information Redacted

Attorneys for Claimant, OpenTLD B.V.

DECLARATION OF JOOST ZUURBIER

I, Joost Zuurbier, declare as follows:

1. I am the chief executive officer of Complainant OpenTLD B.V. ("OpenTLD"). Unless otherwise stated as based on information and belief, I have personal knowledge of the facts stated herein. If called upon to do so, I could and would testify to the truth thereof.

2. I make this supplemental declaration in support of OpenTLD's Reply Brief in Support of OpenTLD's Request for Stay of Suspension of OpenTLD's registrar operations pursuant to the ICANN's June 23, 2015 Notice of Suspension.

3. On or around August 10, 2015, with the assistance of OpenTLD's counsel of record, I prepared an affidavit accompanied by various multiple submissions of documents, data, and affirmative statements to ICANN to comply with and otherwise substantiate OpenTLD's undertakings meant to satisfy the compliance demands made by ICANN upon OpenTLD in its June 23, 2015 Notice of Suspension. OpenTLD's submission demonstrates that it and its affiliates do not currently hold any domain names that are identical or confusingly similar to the trademarks or service marks of any third party, and that OpenTLD and its affiliates will not register any such domains in the future. The submission also includes a list of OpenTLD's subsidiary relationships, a list of its resellers and Whois privacy providers. Finally, the submission contains several affirmations that OpenTLD and its counsel are diligently undertaking to review and cure any perceived deficiencies in OpenTLD's various policies and procedures as required the ICANN specifications. A true and correct listing of this submission is attached hereto as Exhibit A.

4. OpenTLD does not, nor do any of its subsidiaries, maintain or

otherwise use any domain names or third level domain names that are identical to or confusingly similar to the trademarks or service marks of any third party.

5. In connection with gTLD domain registrations, OpenTLD offers a type of free corresponding ccTLD domain name registrations to its customers under .TK, .ML, .GA, .CF, and.GQ. Registrants utilize these services for a multitude of purposes, such as to explore the value of various terms at low risk and cost, or to register corresponding terms under multiple TLDs to maximize coverage. Under this free domain structure, when third parties register these country-code domains, they are registered in name to OpenTLD while the actual registrant remains the licensee and user of the domain. Further, parked and expired domains are transferred to one of OpenTLD's affiliates: Freedom Registry, Inc. or Freenom SARL. These parked or expired domains are only transferred if they have not been cancelled or suspended due to abuse. Due to the nature of this service offering, OpenTLD developed a special policy and API (Application Programming Interface) for combating abuse of its services. (*See, e.g.*,

http://www.freenom.com/en/antiabuse_api.html). This abuse mitigation approach is similar to that used by other large internet corporations to manage abuse from its users in a commercially reasonable manner. Under this API, abusive domains are subject to rapid rights enforcement takedown. Domains that are taken down by the anti-abuse API are suspended and will not be transferred to anyone. For the purposes of contributing to the use of its API, OpenTLD maintains partnerships with trusted third parties which includes, among over fifty other organizations, Facebook, Twitter, Kaspersky Labs, and the Anti-Phishing Alliance of China. User abuse of these types are common and ongoing issues that public facing service providers, not limited to registrars, must constantly manage.

6. OpenTLD also undertakes procedures to prevent abusive registrations.

(1) OpenTLD uses automated systems, such as "iovation," to alert OpenTLD's staff about any possible fraudulent paid registration. OpenTLD also performs Daily Paid Domain Verifications. OpenTLD's finance team monitors paid registrations of the past twenty-four hours to screen for fraudulent registrations that may lead to payment fraud. Those registrations are flagged as "doubtful" and manually verified (registrant name, address, country, payment information, registration history, payment history, payment declined history). If the information is incomplete, OpenTLD contacts the registrant. If fraud is clear, OpenTLD refunds payment and reports the fraud to the payment processor. The domain is then deleted and the registrant account closed. (2) OpenTLD matches new registrant info against previously closed accounts by linking email addresses, PayPal email account, and/or domain name registered. OpenTLD's financial team evaluates the risk, and if it is unacceptable, the account is closed. (3) Payment Reconsolidation. OpenTLD's finance and risk management team downloads the payment activity from the payment providers, including email addresses, IP, payment details, and transaction details. The information is analyzed for mismatches and history, and risk is evaluated. If the risk is unacceptable, again, the domain is deleted, the payment refunded, and the account is closed. (4) OpenTLD cooperates actively with DMCA and UDRP claims, as well as abuse complaints and court orders as required under the RAA and applicable laws.

7. Past communications that OpenTLD has had with ICANN regarding compliance matters have always included supplemental attempts to communicate with OpenTLD in methods aside from solely email. In addition to emails, past inquiries from ICANN arrived by postal mail and/or courier. However, the claimed inquiry of June 2, 2015 did not arrive by mail or any other means.

8. ICANN identified an instance concerning correspondence from the registrar Godaddy.com that identified abusive domains. To the extent of my knowledge, Godaddy.com did not file any domain disputes regarding these domains. <Domainsbyproxy.ga> was registered in January 2015 by a third party registrant and will naturally expire on January 15, 2016. Domainsbyproxy.tk was registered in April 2014 by a third party registrant and naturally expired on April 23, 2015. It is currently registered by Godaddy.com at Key-Systems GmbH, an accredited Registrar of OpenTLD B.V. A true and correct copy of the Whois registration record of <domainsbyproxy.tk> is attached hereto as Exhibit B. <Godaddy.ml> was never registered and has always been available for registration. <Godaddy.cf> was immediately suspended on February 20, 2015, less than twenty-four hours after receiving GoDaddy's correspondence on February 19, 2015. In these instances, OpenTLD acted in conformity with its anti-abuse protocols.

9. ICANN identifies an instance concerning correspondence from the registrar Tucows that identified an abusive third level domain. To the extent of my knowledge, Tucows did not file any domain disputes or other claims regarding this item. The third level domain about which Tucows complained was quickly deactivated. No other third level domains are maintained within OpenTLD's or any of its affiliate's zones that are identical or confusingly similar to the trademarks or service marks of third parties. In this instance, OpenTLD acted in conformity with its anti-abuse protocols.

10. Under .CF Registry Procedure and Registration Agreements, which encompass the UDRP, and which also give broad authority to the Registry to take action and suspend domain names in response to a valid complaint of abuse, appropriate action includes suspension or deletion of a domain. Such actions are not "cyber-flight."

11. In the past, WIPO has permitted OpenTLD to rely on its rapid takedown procedures in light of OpenTLD's unique domain offerings and structure. Attached as Exhibit C is a true and correct copy of an email communication from WIPO concerning the domain <goyard.tk>, where OpenTLD deactivated the disputed domain and the dispute was thereafter closed by WIPO. No action was thereafter taken against OpenTLD. Such actions are not "cyber-flight."

12. ICANN identified several other registered domains utilizing OpenTLD's proxy or privacy service, i.e., Stichting OpenTLD WHOIS Proxy, namely, <barnesandnoble.link>, <sephora.bargains>, <at-facebook.com>, <ebaybh.com>, <googlefreeporn.com>, <global-paypal.com>, <hotmailtechnicalsupport.com>, and <secure-apple.com>. All of these domains were registered by third party registrants, not be OpenTLD. A true and correct copy of the registration history and identification of actual registrants is attached hereto as Exhibit D. OpenTLD developed a commercially reasonable, humandriven policy to combat the fraudulent and abusive practices of third party registrants, see paragraph 10, above. Some of these domains have not yet been complained of by the respective rightsholders. Some were immediately identified as fraudulent and deleted. In these instances, OpenTLD acted in conformity with its anti-abuse protocols.

13. The detriments OpenTLD will suffer from a suspension are beyond being purely monetary. Suspension will damage the ongoing development of relationships between OpenTLD and its partners in the African domain space. Among other projects, OpenTLD and its partners have been working toward building a robust offering of free domain registrations to registrants located in their respective African nations. If a suspension were to issue at this juncture, the

damage to those growing relationships will be done, regardless of whether OpenTLD is ultimately successful in the conclusion of this arbitration.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed in Amsterdam, Netherlands.

Dated: August 10, 2015

Joost Zuurbier

EXHIBIT A

CONFIDENTIAL DUE TO PRIVILEGED REGISTRAR INFORMATION-SUBMITTED SEPARATELY

EXHIBIT B

Appendix 1: Output WHOIS domainsbyproxy.tk

Domain Name: domainsbyproxy.tk Registry Domain ID: TK-121531377 Registrar WHOIS Server: whois.rrpproxy.net Registrar URL: http://www.godaddy.com Updated Date: 2015-07-07T00:00:00.0Z Creation Date: 2015-07-07T00:00:00.0Z Registrar Registration Expiration Date: 2017-07-07T00:00:00.0Z Registrar: Key-Systems GmbH Registrar IANA ID: 269 Registrar Abuse Contact Email: Contact Information Redacted Registrar Abuse Contact Phone: Contact Information Redacted Domain Status: ok http://www.icann.org/epp#ok Registry Registrant ID: P-DZA7316 Registrant Name: Domain Administrator Registrant Organization: Go Daddy Operating Company, LLC Registrant Street: Contact Information Redacted Registrant City: Contact Information Redacted Registrant State/Province: Contact Information Redacted Registrant Postal Code: Contact Information Redacted Registrant Country: Contact Information Redacted Registrant Phone: Contact Information Redacted Registrant Phone Ext: Registrant Fax: Contact Information Redacted Registrant Fax Ext: Registrant Email: Contact Information Redacted Registry Admin ID: P-DNA7450 Admin Name: Domain Administrator Admin Organization: Go Daddy Operating Company, LLC Admin Street: Contact Information Redacted Admin City: Contact Information Redacted Admin State/Province: Contact Information Redacted Admin Postal Code: Contact Information Redacted Admin Country: US Admin Phone: Contact Information Redacted Admin Phone Ext. Admin Fax: Contact Information Redacted Admin Fax Ext: Admin Email: Contact Information Redacted Registry Tech ID: P-DNA7449 Tech Name: Domain Administrator Tech Organization: Go Daddy Operating Company, LLC Tech Street: Contact Information Redacted Tech City: Contact Information Redacted

Tech Postal Code: Contact Information Redacted Tech State/Province: Contact Information Redacted Tech Country: Contact Information Redacted Tech Phone: Contact Information Redacted Tech Phone Ext: Tech Fax: Contact Information Redacted Tech Fax Ext: Tech Email: Co tact Information Redacted Name Server: pdns05.domaincontrol.com Name Server: pdns06.domaincontrol.com DNSSEC: unsigned URL of the ICANN WHOIS Data Problem Reporting System: http://wdprs.internic.net/ >>> Last update of WHOIS database: 2015-08-06T13:08:40.0Z <<<

Billing Organization: Go Daddy Operating Company, LLC Billing Street: Contact Information Redacted Billing City: Contact Information Redacted Billing State/Province: Contact Information Redacted Billing Postal Code: Contact Information Redacted Billing Country: US Billing Phone: Contact Information Redacted Billing Phone Ext: Billing Fax: Contact Information Redacted Billing Fax Ext: Billing Email: Contact Information Redacted

EXHIBIT C

(DZ) DTK2013-0001 <goyard.tk> Domain Name Status

Disputes, Domain Contact Information Redacted

to Matthieu, support, ross, tino vitale, abuse, copyright, me, 'xavier, 'xjoostzuurbier, payments, joost zuurbier 🕶

Dear Complainant,

The Center has received communication from the Registry in the above-reference proceeding indicating

⁸Despite the fact that the Dispute Resolution Policy applies under this domain name, we have decided to cancel the domain name registration of this domain- as is possible under the free domain name program. We can cancel such domain name registrations in case of any dispute (from WIPO or elsewhere)

The domain name can now be registered for a fee. There is no set expiration date yet of the domain

I understand that WIPO has an urge to solve issues like these. We apologize for the late reply on this - but please use our general email boxContact Info mation Redacted for any future complaints regarding free domain names "

In light of the above, the disputed domain name may be available for registration by the Complainant. Accordingly, we direct the Complainant to contact the Registry directly in this regard. The Registry has been copied to this email for your convenience.

Accordingly, the Center may proceed on July 14. 2013 to terminate these proceedings should it hear no further information in this regard

Sincerely.

Dandan Zhou Case Manager

WIPO Arbitration and Mediation Center Contact Information Redacted - 🎮 🖶 🕻

7/9/13 🍖 👻

EXHIBIT D

Re: Icann's response to claimant OpenTLD B.V.'s request for a stay of the suspension - answer regarding number 44a

| Domainname | Client ID Registrant | Country | What happened? |
|-----------------------------|-------------------------------|-----------|--|
| barnesandnoble.link | 1000456497 Aaron Harvey | USA | Registered on July 22, 2015; no complaints, no payment fraud |
| sephora.bargains | 1000456497 Aaron Harvey | USA | Registered on July 22, 2015; no complaints, no payment fraud |
| at-facebook.com | 16775332 Hanafy Khotbob | Indonesia | Registrant paid by credit card on 17 March, 2015, transaction was refunded on 16/04/2015 due to payment fraud. Domain is in status PendingDelete |
| ebaybh.com | 17047651 Alekry Al-Shater | Bahrein | Registered on December 19, 2014. No complaints, no payment fraud |
| googlefreeporn com | 17412145 Xavier Nicolas Perez | Spain | Registered on July 13, 2015; no complaints, no payment fraud |
| global-paypal com | 1000642379 Kelli Harris | USA | Registered on July 5, 2015; no complaints; payment fraud discovered on August 5, 2015; Domain is in status PendingDelete |
| hotmailtechnicalsupport com | 1000424058 Alex Ovanisian | USA | Registered on April 6, 2015; no complaints, no payment fraud |
| secure-apple.com | 16363276 Dennis Grant | USA | Registered on March 27, 2015; no complaints, payment fraud discovered on August 2, 2015; Domain is in status PendingDelete |