1 2 3 4 5 6 7 8 9 10 11 12 13	Jeffrey A. LeVee (State Bar No. 125863) Courtney M. Schaberg (State Bar No. 19372 Christina Coates (State Bar No. 206602) Sean W. Jaquez (State Bar No. 223132) JONES DAY 555 West Fifth Street, Suite 4600 Los Angeles, CA 90013-1025 Telephone: (213) 489-3939 Facsimile: (213) 243-2539 Joe Sims (admitted <i>pro hac vice</i> ) JONES DAY 51 Louisiana Avenue, N.W. Washington, D.C. 20001-2113 Telephone: (202) 879-3939 Fax: (202) 626-1700 Attorneys for Defendant INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS UNITED STATES DIS CENTRAL DISTRICT	STRICT COURT
<ol> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> </ol>	VERISIGN, INC., a Delaware corporation, Plaintiff, v. INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS, a California corporation, Defendant.	<section-header><text><text><text><text><text></text></text></text></text></text></section-header>
	LAI-2147972v1	Reply in Support of ICANN's RJN CV-04-1292 AHM (CTx)

## **INTRODUCTION**

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LAI-2147972v1

VeriSign contends that ICANN's request for judicial notice is "entirely improper on a motion to dismiss, where the factual allegations contained in the complaint must be accepted as true." Opp. to Second Supp. RJN at 3:20-24. That is not the law. As this Court noted in its May 18, 2004 order ("Order") dismissing VeriSign's original complaint, a "court will not accept as true allegations that are contradicted by facts that can be judicially noticed or by other allegations or exhibits attached to or incorporated in the pleading." Order at 5:9-12 (*quoting* 5A Wright & Miller, *Fed. Prac. and Proc.* § 1363 (2d ed. 1990)).

10 VeriSign makes several allegations that are directly contradicted by 11 documents referenced in the First Amended Complaint ("FAC"). A plaintiff cannot 12 avoid dismissal by making false allegations about a relevant document and then 13 failing to attach the document as an exhibit. Hence, a court may, on a motion to 14 dismiss, consider documents referenced in a complaint whether or not those 15 documents are attached as exhibits to the complaint. The ICANN Bylaws (Exhibit 16 L) and the September 22, 2003 message from the Security and Stability Advisory 17 Committee to the ICANN Board ("SSAC message") (Exhibit N) are both 18 referenced in the FAC and, therefore, can be judicially noticed.

The *Pool.com* Statement of Claim (Exhibit K) and VeriSign's Motion to
 Dismiss in the *RegisterSite* case (Exhibit M) are relevant to ICANN's motion and
 can be judicially noticed because they are public records.

## ARGUMENT

## <u>The Court Can Take Judicial Notice Of Exhibits L, and N</u> Because They Are Referenced In The Complaint.

VeriSign seems to think that just because it has made an allegation, the court
must accept it as true for purposes of deciding ICANN's motion to dismiss. That is
not correct. A Court is not required to accept allegations that are directly
contradicted by documents referenced in the pleading. *See e.g. Steckman v. Hart*

CV 04-1292 AHM (CTx)

*Brewing, Inc.*, 143 F.3d 1293, 1295-96 (1998); *See also* Order at 5:9-12. Indeed, if
the law were otherwise, a plaintiff could avoid dismissal of an otherwise deficient
claim simply by failing to attach relevant documents. Thus, on a motion to dismiss,
a court can consider documents referenced in the complaint whether or not they are
attached as exhibits so long as the authenticity of the documents is not contested.<sup>1</sup> *See e.g. Parrino v. FHP, Inc.*, 146 F.3d 699, 706 n.4 th(9th Cir. 1998); *In re Northpoint Communs. Group Inc., Secs. Litig. & Consol. Cases*, 221 F. Supp. 2d

8 1090, 1994 (N.D. Cal. 2002).

9 Both the ICANN Bylaws and the SSAC message are referenced in the FAC 10 and relied on by VeriSign to support its claim. For example, VeriSign alleges that 11 "[d]ue to the requirements of the then existing Bylaws, the Board of ICANN had to 12 adopt and approve the substance of the DNSO's position..." FAC ¶ 102. But, the 13 Bylaws do not contain any such requirement. Indeed they provide just the opposite: 14 "No recommendation of a Supporting Organization shall be adopted unless the 15 votes in favor of adoption [are] sufficient." RJN Ex. L (Feb. 12, 2002 Bylaws) at 16 Art. VI § 2(e); see also id. at §§ 2(b), 2(g) and 2(f)." This provision is not subject 17 to differing interpretations, as VeriSign contends; Its meaning is obvious.

With respect to the SSAC Message, VeriSign characterizes it as a final 18 19 "report" that, according to the FAC, should have included but "d[id] not include any 20 facts concerning the effects of SiteFinder or any analysis supporting the report's 21 opinions and recommendations that the service be immediately terminated." FAC 22 ¶ 134. This characterization is wholly inaccurate and misleading. First, the 23 message was not a final report but an announcement that an investigation was just 24 underway. RJN Ex. N. Indeed the date of the document establishes that it was 25 posted only days after VeriSign deployed its SiteFinder product. Second, the 26 message does not recommend that the service be "immediately terminated."

 <sup>&</sup>lt;sup>1</sup> Skinner v. Donaldson, Lufkin & Jenrette Sec. Corp., 2003 WL 23174478 (N.D. Cal. Dec. 29, 2003), cited by VeriSign, is inapposite because the documents sought to be judicially noticed were not referenced in the complaint.

Rather, it "call[ed] on VeriSign to voluntarily suspend the service and participate in
 the various review processes now underway." *Id.* at 2.

Since both the Bylaws and the SSAC Message are not only referenced in the FAC, but relied on by VeriSign for its claims, the Court can consider both documents in evaluating the truth of VeriSign's allegations and in deciding ICANN's motion.

## The Court Can Take Judicial Notice of Exhibits K and M Because They Are Public Records.

9 The Statement of Claim filed in Pool.com Inc. v. ICANN, Court File No. 03-10 CV-24621 (Sup. Ct. Of Justice, Ontario, Canada Jul. 8, 2003) (Exhibit K) and 11 VeriSign's Motion to Dismiss in *RegisterSite.com v. ICANN et. al.*, Case No. CV 12 04-1368 (CWx) (C.D. Cal. July 12, 2004) (Exhibit M) can be judicially noticed because they are public records. See, e.g., Lee v. City of Los Angeles, 250 F.3d 668, 13 14 689-90 (9th Cir. 2001); In re Stac Electronics Sec. Litig., 89 F.3d 1399, 1405 (9th 15 Cir. 1996). VeriSign argues that the documents are irrelevant and ICANN is 16 improperly offering them for the truth of the matter asserted. Neither is true.

17 The *Pool.com* Statement is relevant to ICANN's motion because the existence of that lawsuit directly contradicts VeriSign's allegations that Pool.com 18 19 captured ICANN's decisionmaking process and persuaded ICANN to issue a 20 resolution that favored Pool.com and its "co-conspirators." Pool.com has sued 21 ICANN because it is dissatisfied with the decision that ICANN made with respect 22 to WLS. Obviously, if ICANN had in fact been captured by Pool.com, Pool.com 23 would not be unhappy with the decision that ICANN made. ICANN is not offering 24 the Statement for the truth of Pool.com's allegations, but for the mere existence of 25 the lawsuit, a fact not in dispute.

VeriSign's Motion to Dismiss in the *Registersite* case is relevant because it
proves that VeriSign is playing "fast and loose" with the courts in violation of the
doctrine of judicial estoppel. For purposes of *this* litigation, VeriSign has argued

LAI-2147972v1

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that the market for domain names is comprised of two separate markets, the market
 for unregistered domain names and the market for registered domain names. In the
 *Registersite* case, however, where it behooved VeriSign to advocate as large a
 relevant market as possible, VeriSign argued the exact opposite. RJN Ex. M
 (VeriSign's *RegisterSite* Motion to Dismiss) at 21:10-17.

6 The doctrine of judicial estoppel prohibits this type of conduct. That doctrine 7 is invoked "not only to prevent a party from gaining an advantage by taking 8 inconsistent positions, but also because of general considerations of the orderly 9 administration of justice and regard for the dignity of judicial proceedings,' and to 10 'protect against a litigant playing fast and loose with the courts." Hamilton v. State Farm Fire & Cas. Co., 270 F.3d 778, 782 (9th Cir. 2001) (quoting Russell v. Rolfs, 11 893 F.2d 1033, 1037 (9th Cir. 1990)). To enforce this doctrine, a court is entitled to 12 13 consider -- indeed it must consider -- pleadings filed by parties in other litigation. 14 CONCLUSION 15

For all of these reasons, as well as the reasons set forth in its Request, defendant ICANN respectfully requests that this Court grant its Request in full.

18 Dated: August 12, 2004

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LAI-2147972v1

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